

APEX 泰鼎

Sam Wu, Aug 17th



Safe Harbor Notice



- Apex's statement of its current expectations are forward looking statements which are subject to significant risks and uncertainties. Actual results may differ materially from those contained in any forward looking statements.
- 本簡報資料中所提供之資訊並未明示或暗示的表達或保證其具有正確性、完整性、或可靠性，亦不代表本公司、產業狀況或後續重大發展的完整論述。



公司名稱	Apex International (4927)
生產產品	印刷電路板(硬板)
成立時間	2001年9月
土地面積	Apex 1 – 35,000 M ² Apex 2 & 3 – 105,000 M ² , 56,000M ² (鄰近二廠) Apex S – 8,544 M ²
實收資本	新台幣 18.9億元
員工人數	7,894(截至2022年7月) 上櫃日期：2011.10.18 於台灣證券交易所上市日期：2015.09.08
實驗室	2019成立研究發展中心及內部測試實驗室



IATF 16949 汽車業品質管理系統證書
於2020年7月及2021年1月更新Apex 1 & 2證書

ISO 14001環境管理系統證書
於2020年10月及2019年12月更新Apex 1 & 2證書

ISO 9001品質管理系統證書
於2020年7月及2021年1月更新Apex 1 & 2證書

ISO 45001職業衛生安全管理系統證書
於2020年1月更新Apex 1 & 2證書

Green Procurement Standards
Sony/Canon Hi-Tech in 2020
Apex 1 & 2

月產能(單位：平方公尺)



工廠	2021	2022
A 1	320,000	320,000
A 2	280,000	280,000
A 3	240,000	240,000
A S	170,000	70,000
	1,010,000	910,000

APEX 擴廠計畫



Apex 2 = 18,093 m²
111m(L) x 163m(W)
Capacity: 280,000 m²/Month
MP2014

Apex 3 = 14,430 m²
120m(L) x 174m(W)
Capacity: 400,000 m²/Month
MP: 2H2021

Apex 4 = 28,800 m²
180m(L) x 160m(W)
Next Plan



CORPORATE CULTURE 企業文化



APPROACH + EXCELLENCE = APEX

ALL-WIN 共贏



OPERATION GOAL 經營目標



主要終端客戶



Arcelik
Airties



Skyworth
Sungrow
HKC



Freebox
Technicolor
Sagemcom



Bosch



Sony
Panasonic
Sharp
Toshiba
Daikin
Mitsubishi Sanda

Canon
Epson
Kyocera
Brother
Pioneer



LG
Samsung
SL
Humax

EMS Partner

Pegatron
Foxconn
Jabil
Goertek
New Kinpo Group



Flextronics
Gemtek
Mitrastar

Amazon
Western Digital
Commscope
HP Inc
Watchfire
Daktronics

最佳供應商獎項





2022 第二季營運成果

季度業績：(QoQ/YoY比較)



(新台幣)	2Q22	1Q22	QoQ	2Q21	YoY
營業收入(泰銖)	4,637M	4,888M	-5.1%	3,911M	+18.6%
營業收入(新台幣)	3,971M	4,145M	-4.2%	3,493M	+13.7%
營業毛利	896M	855M	+4.8%	667M	+34.3%
毛利率	22.6%	20.6%		19.1%	
營業淨利	402M	412M	-2.5%	301M	+33.2%
營業淨利率	10.1%	9.9%		8.6%	
歸屬於母公司業主之本期淨利	361M	414M	-12.8%	291M	+23.9%
淨利率	9.1%	10.0%		8.3%	
每股盈餘(EPS)	1.90	2.18	-12.8%	1.53	+24.2%

季度業績：(1H22 vs. 1H21)



(新台幣)	1H22	1H21	YoY
營業收入(泰銖)	9,525M	7,394M	+28.8%
營業收入(新台幣)	8,116M	6,753M	+20.2%
營業毛利	1,751M	1,284M	+36.4%
毛利率	21.6%	19.0%	
營業淨利	814M	505M	+61.2%
營業淨利率	10.0%	7.5%	
歸屬於母公司業主之本期淨利	775M	446M	+73.9%
淨利率	9.5%	6.6%	
每股盈餘(EPS)	4.08	2.35	+73.6%

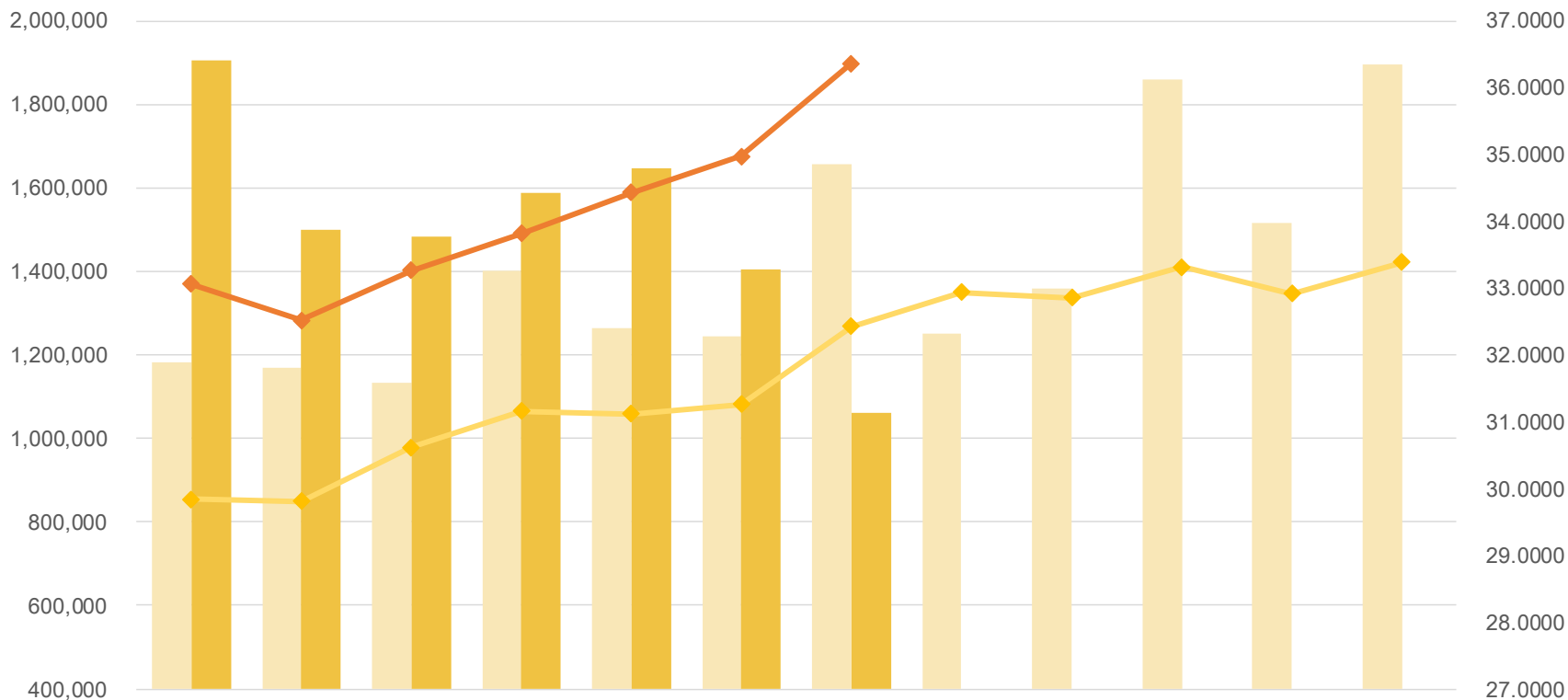
2022月營收：1月~7月 +17%



泰銖

Unit(THB Thousand)

2021 2022 2022 USD/THB 2021 USD/THB



Revenue	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2022	1,906,407	1,499,224	1,482,806	1,586,842	1,645,890	1,403,862	1,061,273						10,586,304
2021	1,181,332	1,167,605	1,133,766	1,402,487	1,264,827	1,243,560	1,655,723	1,251,613	1,358,546	1,860,359	1,516,852	1,893,783	9,049,300
2022 USD/THB	33.0644	32.5153	33.2589	33.8184	34.4243	34.9700	36.3655						
2021 USD/THB	29.8400	29.8100	30.6200	31.1600	31.1200	31.2600	32.4300	32.9400	32.8600	33.3100	32.9200	33.3900	

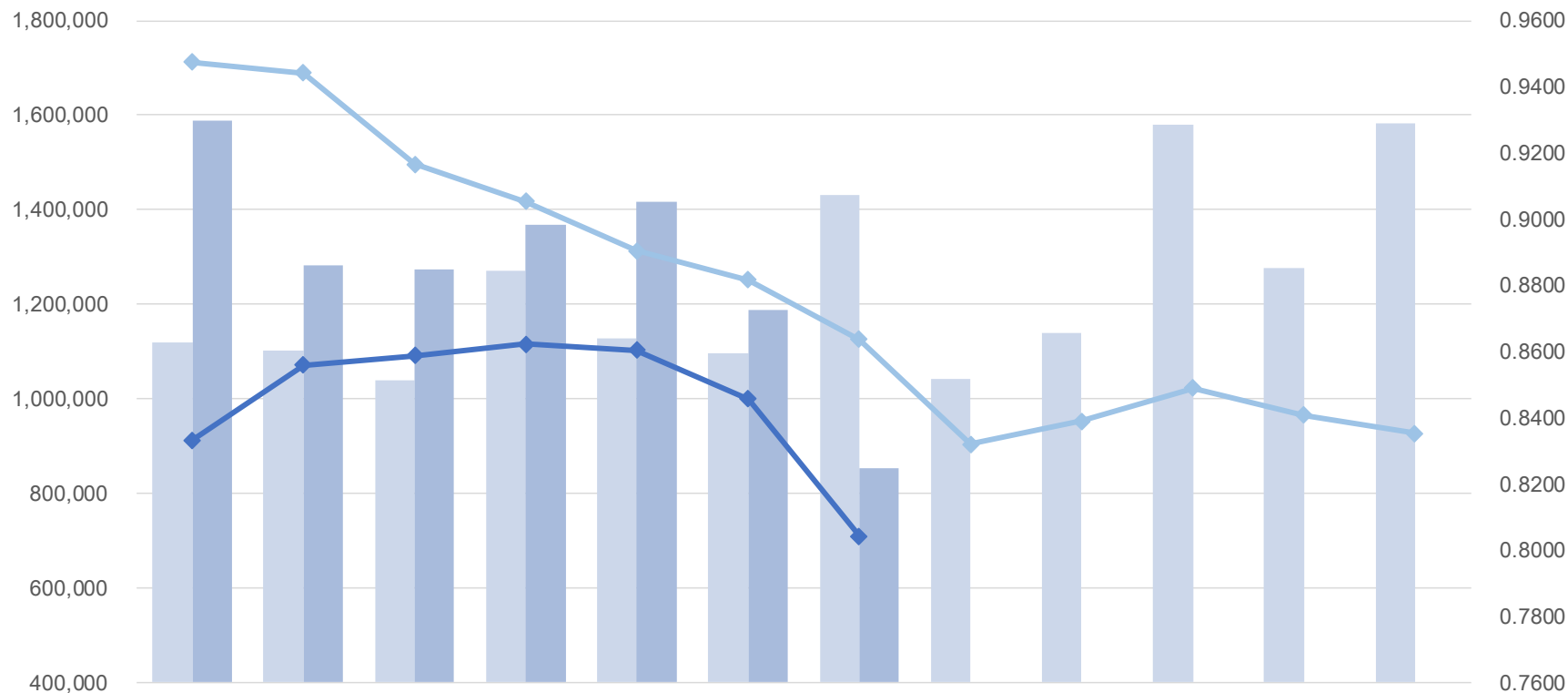
2022月營收：1月~7月 +10%



新台幣

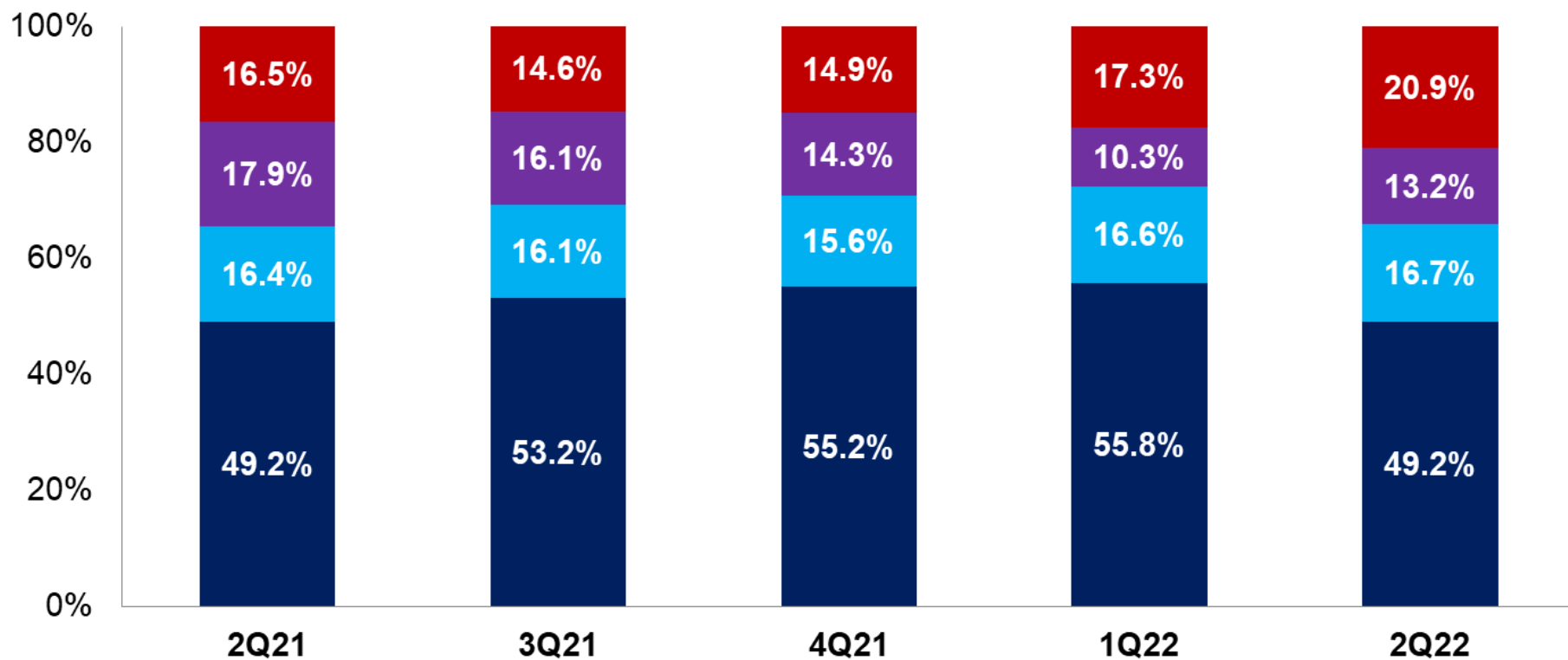
Unit(NTD Thousand)

2021 2022 2022 THB/NTD 2021 THB/NTD



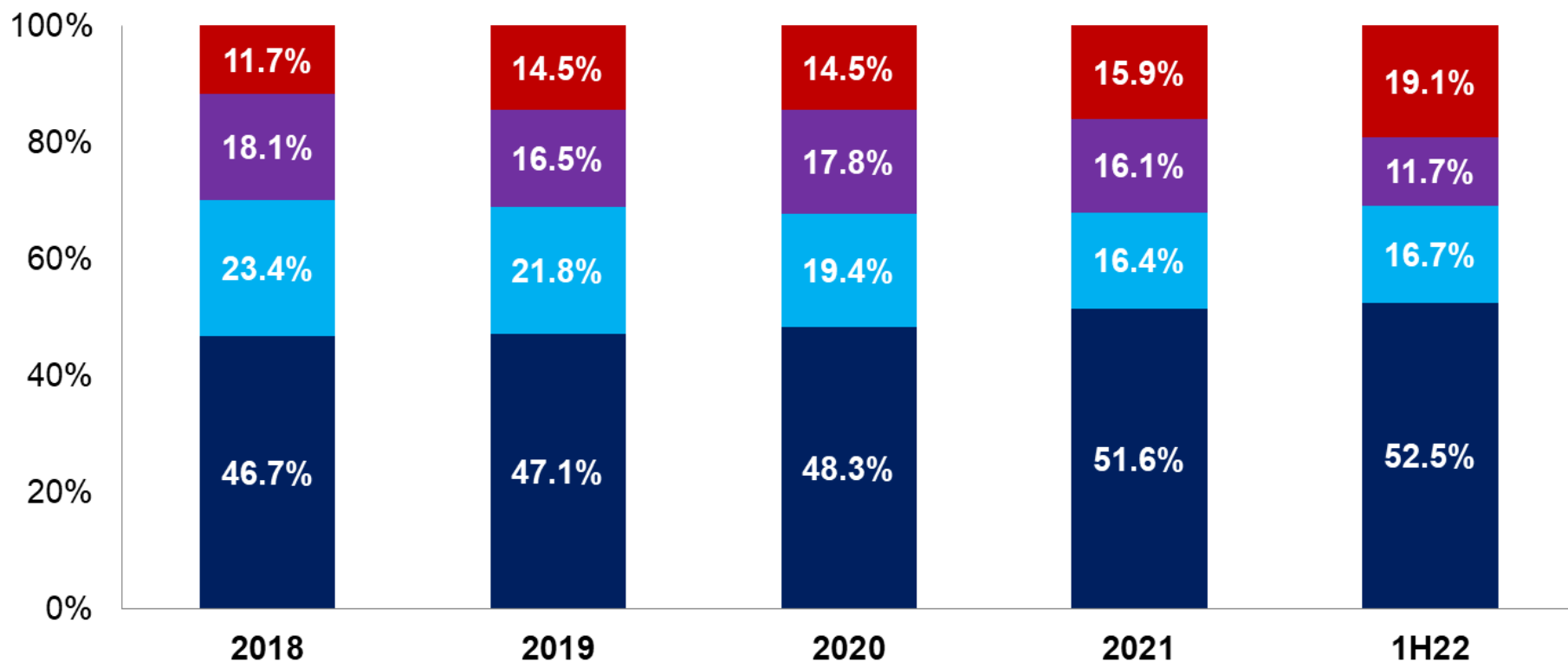
Revenue	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2022	1,588,418	1,283,210	1,273,278	1,368,147	1,415,929	1,187,297	853,497						8,969,776
2021	1,119,312	1,102,313	1,039,230	1,269,671	1,126,261	1,096,507	1,429,989	1,041,186	1,139,625	1,579,315	1,275,329	1,581,865	8,183,283
2022 THB/NTD	0.8332	0.8559	0.8587	0.8622	0.8603	0.8457	0.8042						
2021 THB/NTD	0.9475	0.9441	0.9166	0.9053	0.8904	0.8817	0.8637	0.8319	0.8389	0.8489	0.8408	0.8353	

季度營收-依產品組合



2Q22	Home	Communication	PC	Auto
QoQ	(16%) ↓	(5%) ↓	22% ↑	14% ↑
YoY	19% ↑	21% ↑	(12%) ↓	51% ↑

1H22營收-依產品組合



1H22

Home

Communication

PC

Auto

YoY

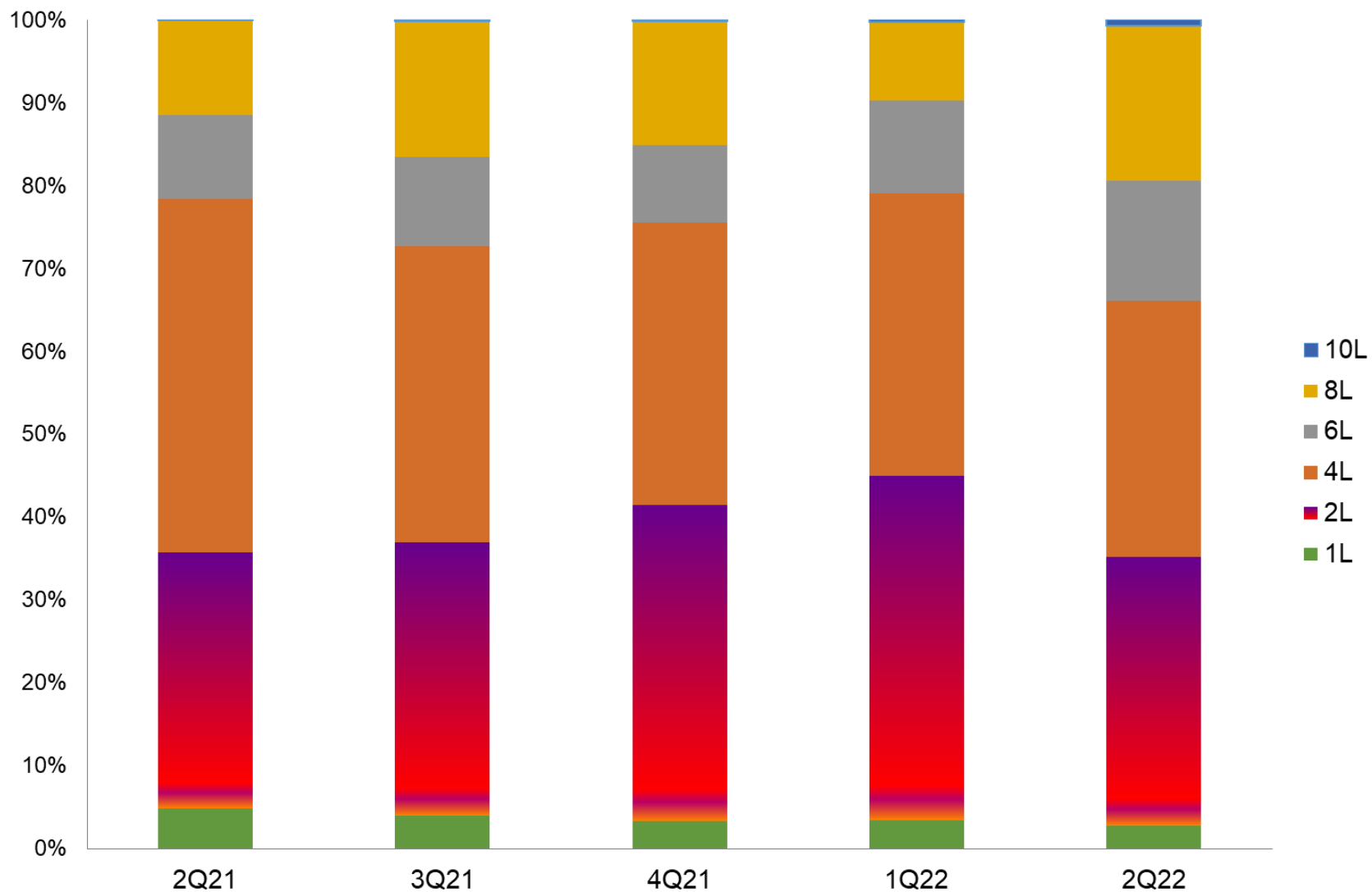
41%↑

25%↑

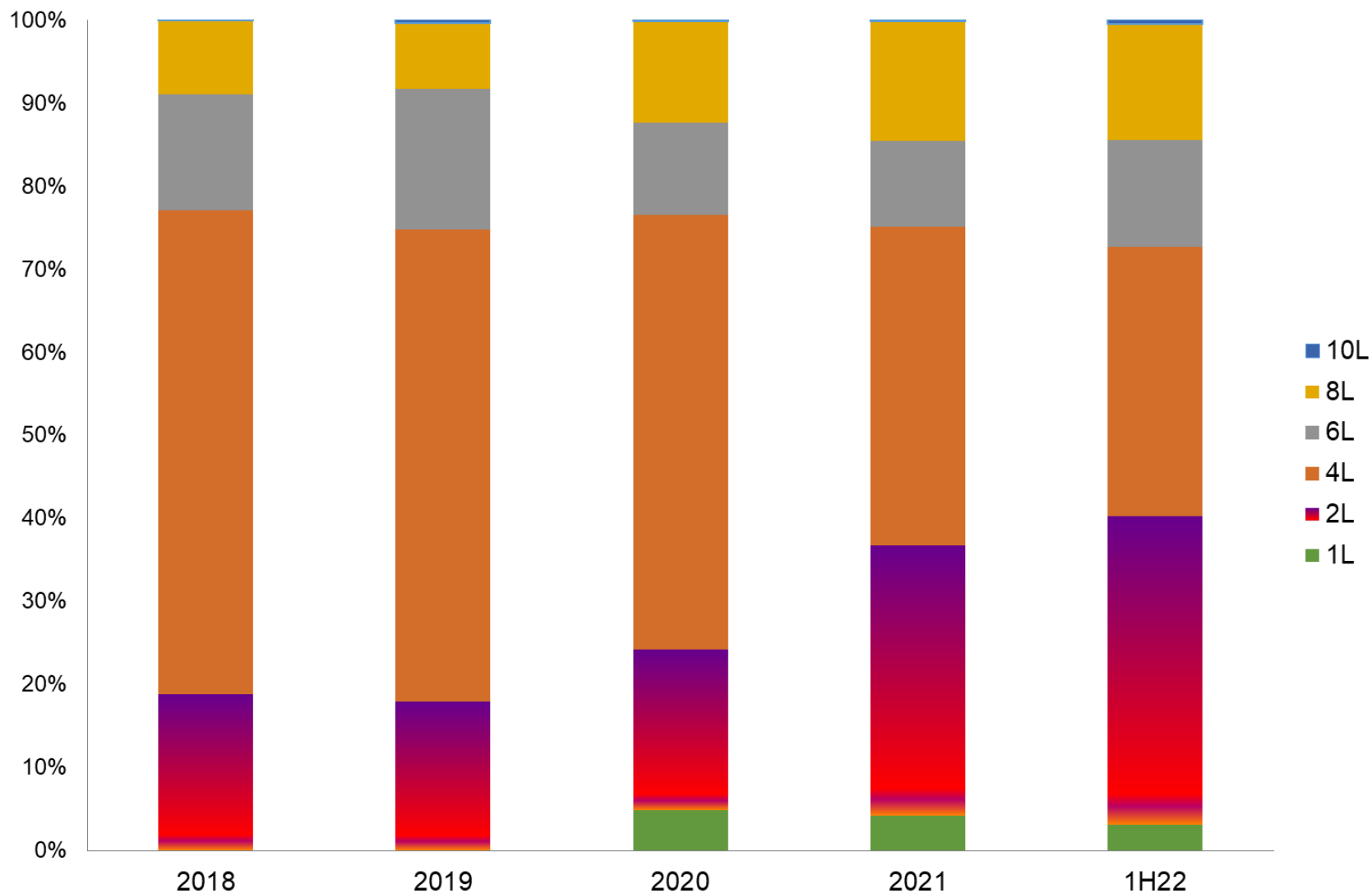
(13%) ↓

42%↑

季度營收-依層板數



1H22營收-依層板數

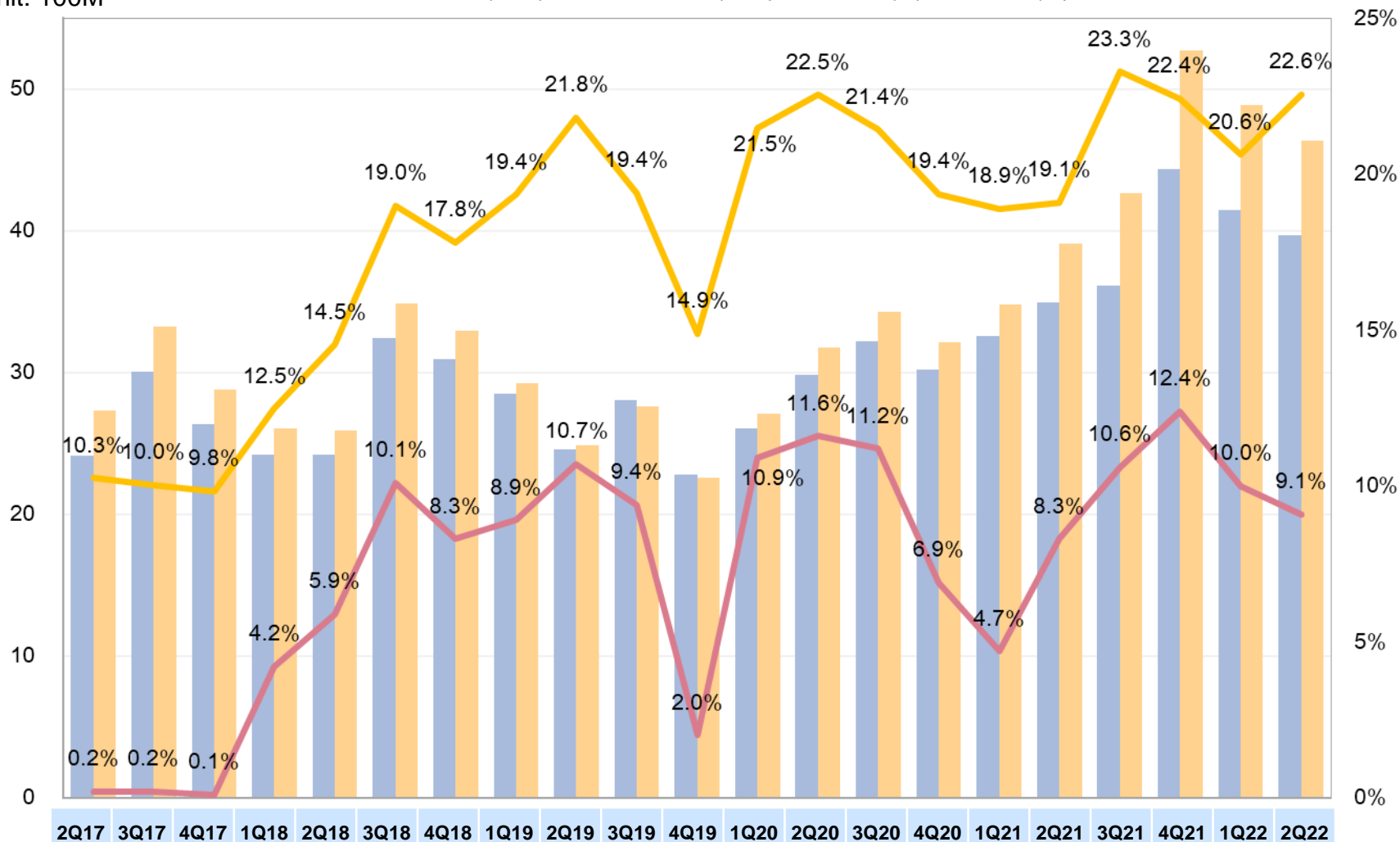


季度營收及淨利比較



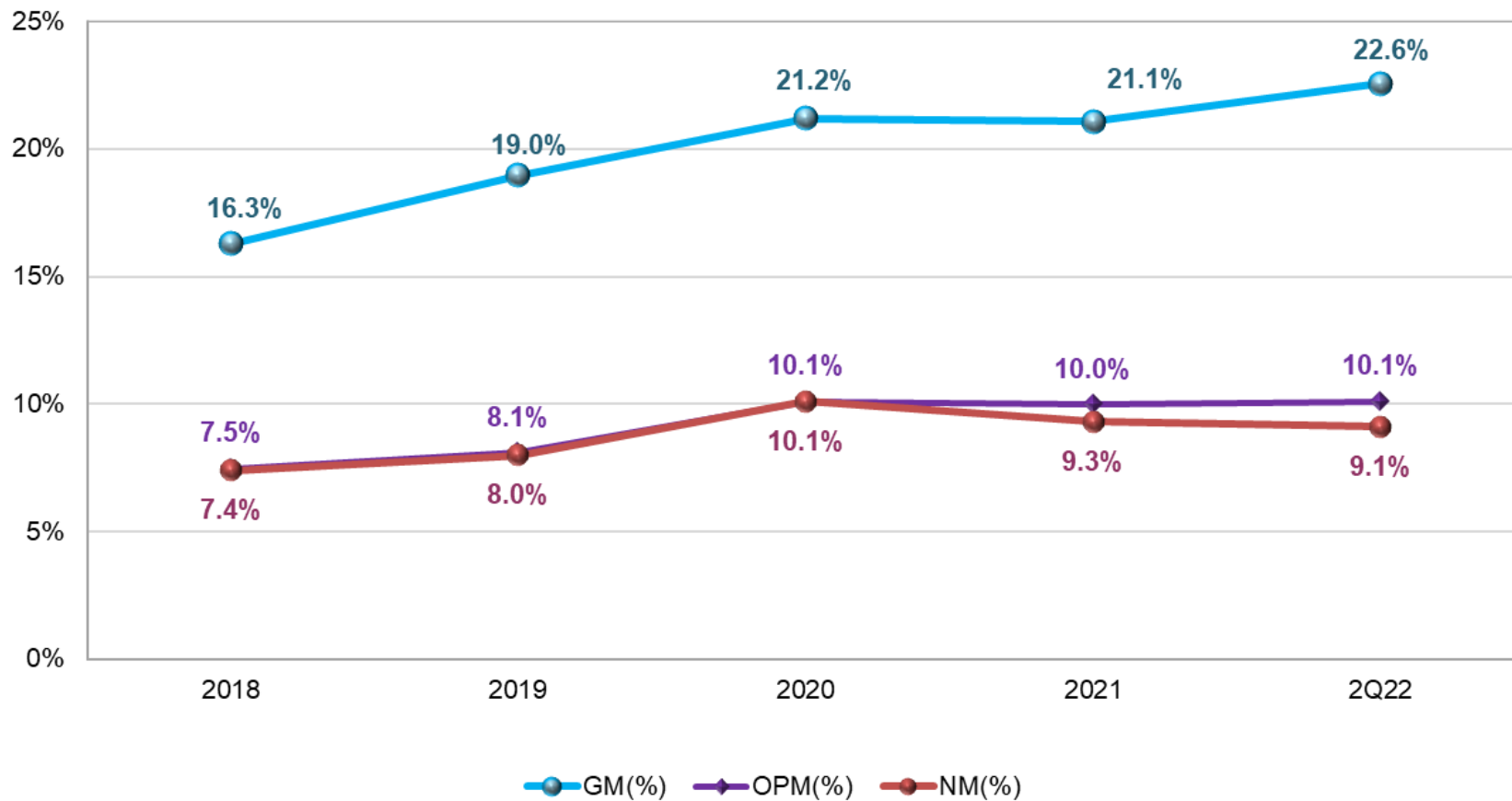
Unit: 100M

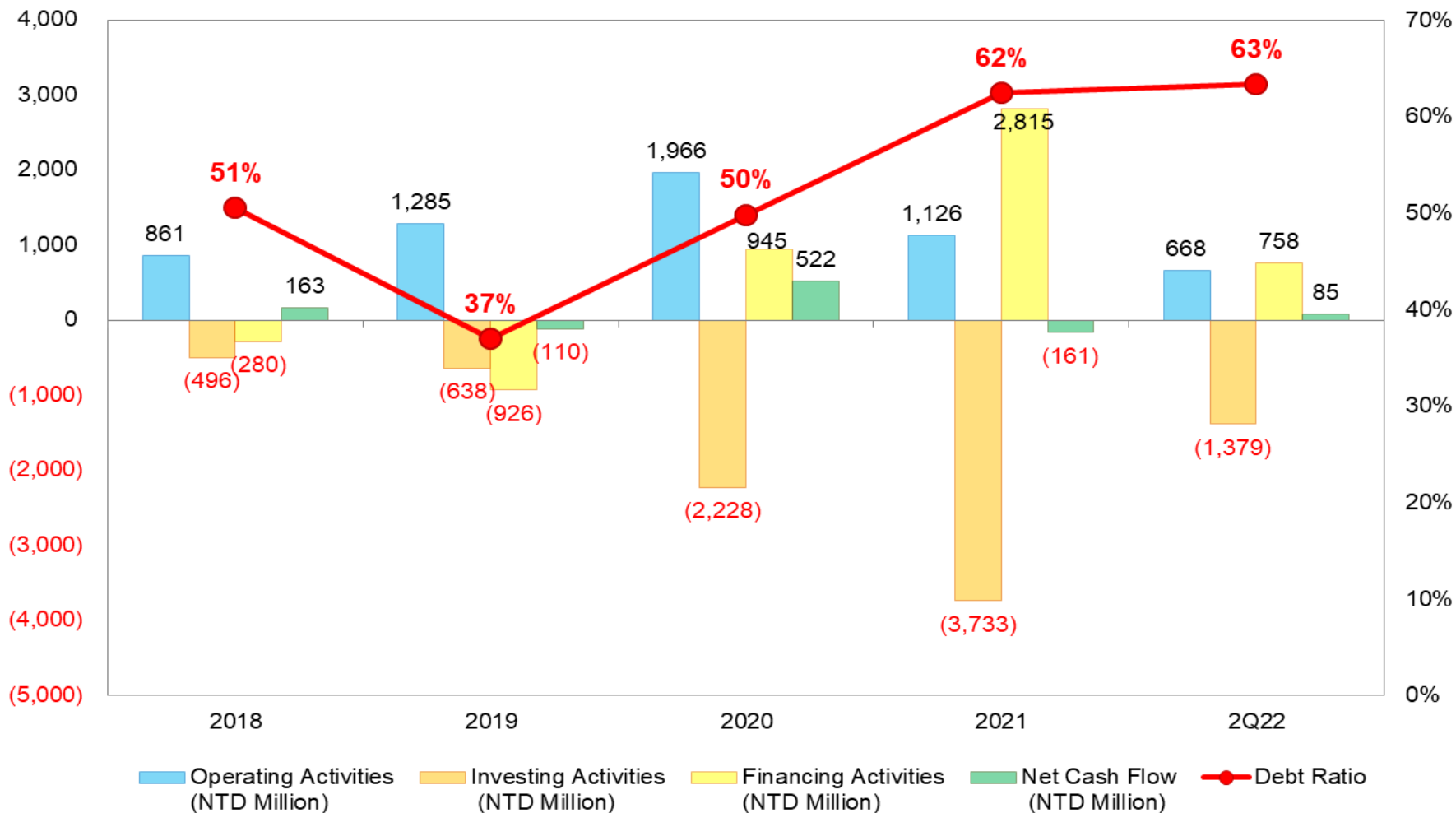
Revenue (NTD) Revenue (THB) GM(%) NM(%)



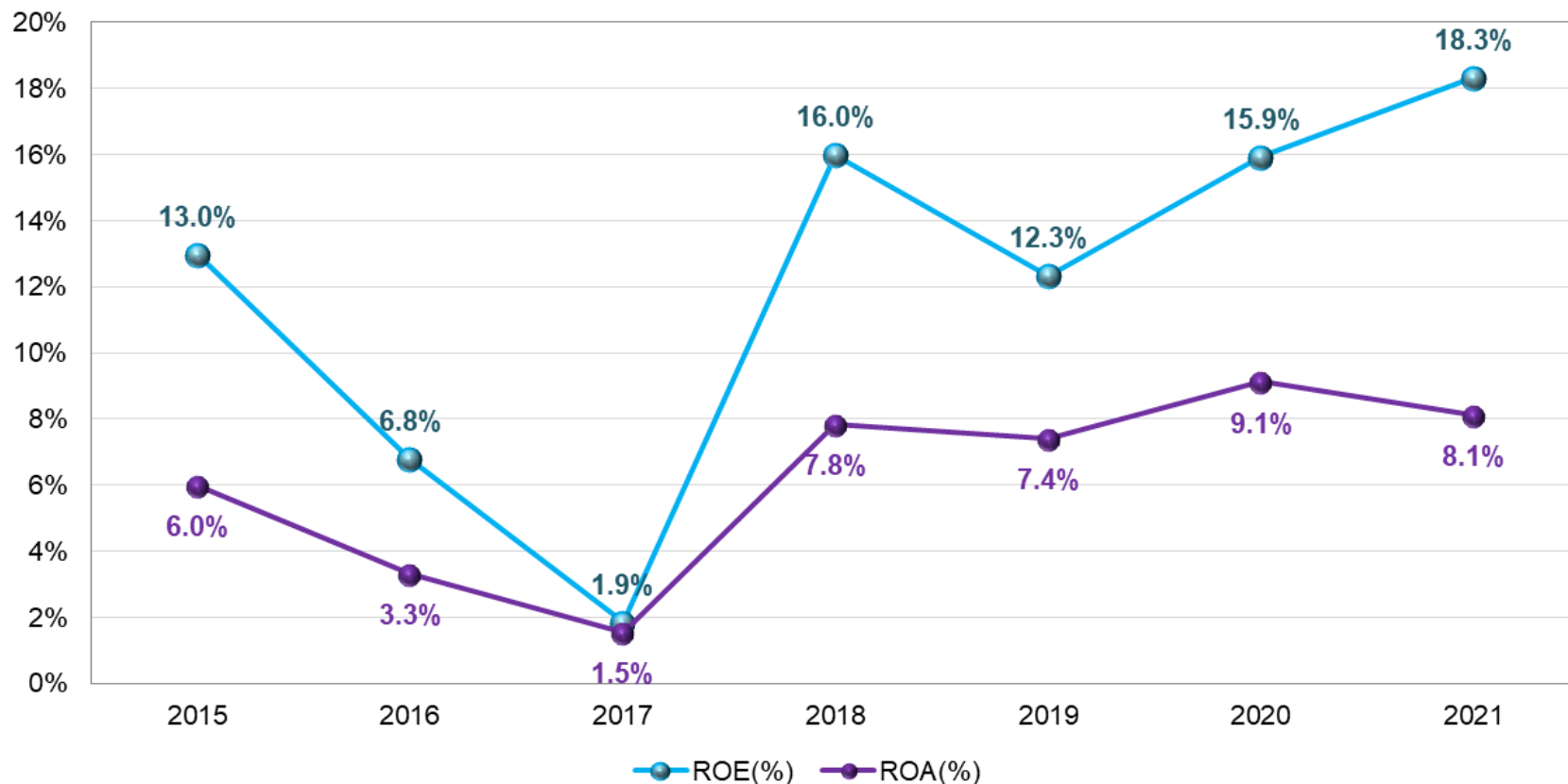
EPS (NTD) 0.03 0.05 0 0.7 0.99 2.16 1.55 1.43 1.41 1.4 0.22 1.5 1.83 1.89 1.09 0.81 1.53 2.01 2.9 2.18 1.9

毛利率、營業利益率及淨利率

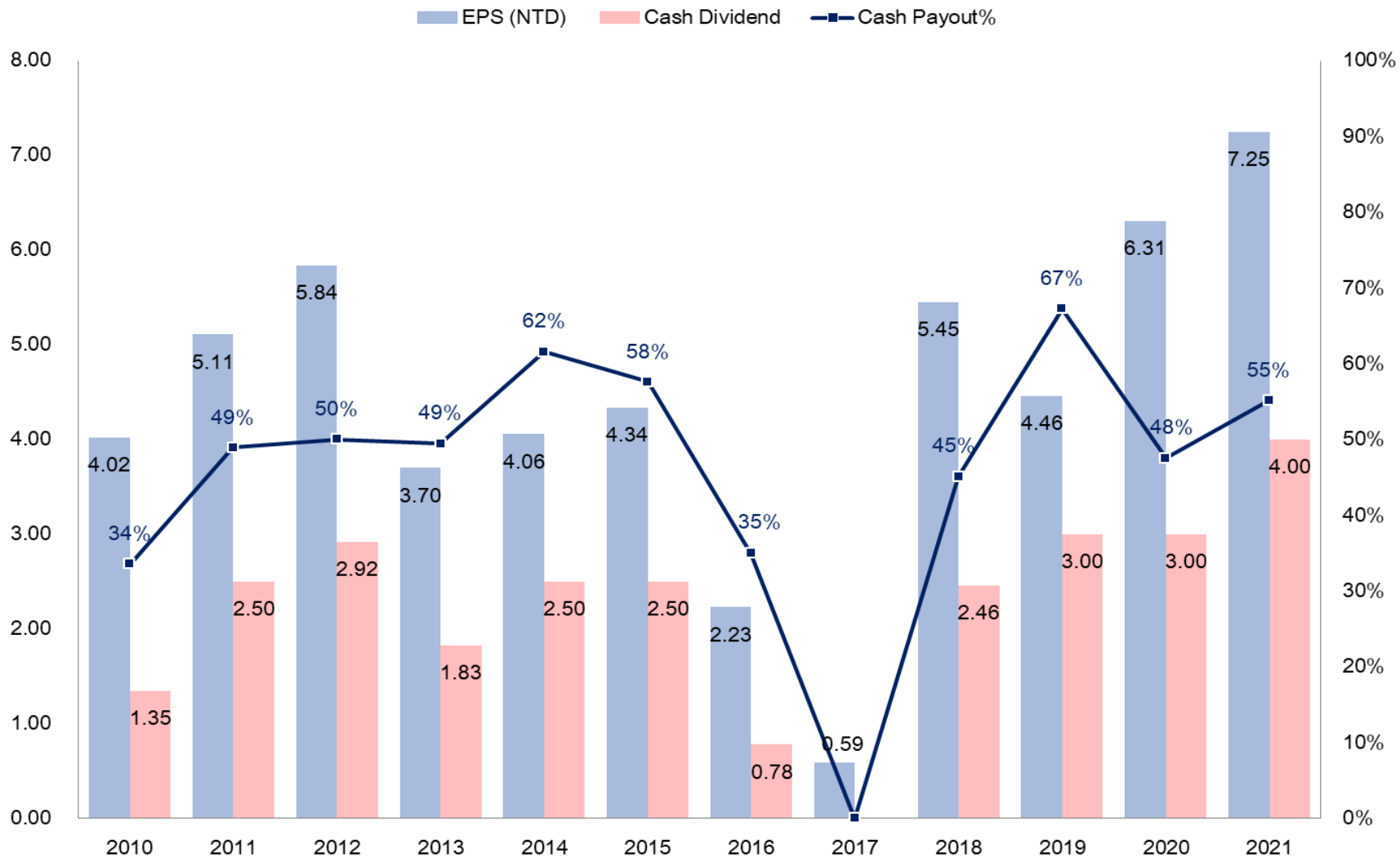




股東權益報酬率(ROE)及資產報酬率(ROA)



股利政策：平均現金股利發放率為46%



E

Renewable Energy 發展再生能源



S

Nation & People 建立友善安全的工作環境



G

公司治理評鑑 位列前6%~20%



2022/06/24成立
永續發展委員會





Letter from the Corporate Sustainability Committee Chairperson

Apex has always believed that a sustainable enterprise must not only excel in its core business and pursue the highest revenues, profits, and shareholder returns, it must also fulfill its responsibilities to the environment and society, and serve as an uplifting force in society.



In 2015, Apex established its Corporate Social Responsibility Policy, aiming to build on a foundation of sustainable operations and carry out our three missions of “Corporate Governance”, “Sustainable Environment”, and “Social Care” in our daily operations. We gain understanding of the key issues of concern for our stakeholders through organizations in our company responsible for these material topics, and try our best to disclose the results of our actions through Company announcements.

Economic Dimension

The impact of Covid pandemic did not stop in 2021. In order to protect employees and shareholders’ equity, Apex has paid lots of efforts on employee health and safety and maintenance of productivity, hence Apex could be able to pass through this arduous period and successfully and smoothly made the third, new, factory to get into mass production. This contribution to revenue and profit was significant and remarkable and that was also precious outcome from whole employees paying great efforts under situations of Covid pandemic, obstructive travel between nations, roaringly rising-up material price and tight shipment etc.

As the major rigid PCB manufacturer in Thailand, Apex hopes to leverage its hard-won leadership position in the industry and move our supply chain towards sustainable operations. We were making labor and environmental standards a part of our audits and requiring suppliers to follow the RBA (Responsible Business Alliance) Code of Conduct.

Environmental Dimension

In 2021, in addition to achieving our targets in carbon saving, maintenance of water recycling and standard procedures of waste, Apex kept researching set-up of renewable energy supply devices, wastewater reuse and carbon footprint inventories and disclosures.

Social Dimension

We always focus on employees’ rights and social participation. Employees are Apex’s greatest asset and we pay high attention on their physical and mental health and their work environment as well. APT has passed ISO 14001 and ISO 45001 (OHSAS 18001) the certificate of occupational safety and hygiene management system; APS has passed ISO 14001. In 2021, we provided more than 8,500 job opportunities and retained talent with competitive compensation, diverse training courses, vacation time above regulatory requirements, and an array of work-life balance measures.

In 2021, socially feedback activities that Apex employees joined were to support afforestation to industrial area, to provide resource to children welfare, mobile cabin hospital, local hospital, labor welfare institution, local government, Thai Red Cross Society, to promote regulation and policy of traffic safety etc. totally counted as 13 activities. Among those activities, Apex’s donation amounted 1.46 million Baht. Besides, because Covid pandemic kept lasting in 2021, Apex also provided additional subsidy to all employees during August to December of 2021 which amounted 150 million Baht that Apex wished to support employees and their families to pass through this tough period together. In addition, Apex supported government policies to take care of highly potential diagnosed or diagnosed employees and their families, Apex set up quarantine and caring area which cost around 30 million Baht. Therefore, Apex proactively cares employees’ physical and psychological needs that makes employees be able to feedback society gladly and creates positive cycle in return.

APEX ESG：全面強化ESG 提升企業競爭力



更多資訊請參閱本公司[永續經營報告書](#)及[官網新聞中心](#)



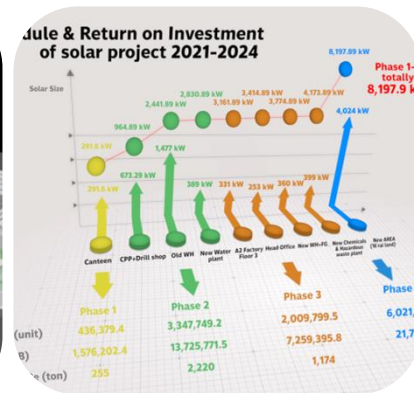
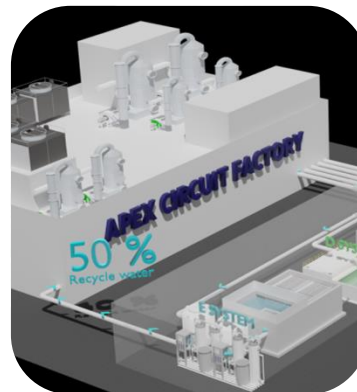
APEX 永續經營報告書

2021	110年度永續報告書	↓
2020	109年度永續報告書	↓
2019	108年度企業社會責任報告書	↓
2018	107年度企業社會責任報告書	↓
2017	106年度企業社會責任報告書	↓
2016	105年度企業社會責任報告書	↓

URL: <http://www.apex-intl.com.tw/csr-7.php>

2022-05-01	【Apex GREEN Project-泰鼎太陽能方案】泰國當地電視台報導 Hot
2022-04-30	【Apex GREEN Project-泰鼎太陽能方案】響應國際減碳政策，泰鼎太陽能方案第一期建置完成
2022-04-27	【Apex 永續經營】本公司積極發展永續策略，將推出泰鼎綠色專案
2022-04-15	【Apex 永續經營】本公司重視員工福利，為員工舉辦宋干日活動慶祝泰國新年
2022-04-03	【Apex 永續經營】本公司為降低自來水用量，啟動ESG廢水循環再利用專案

APEX ESG 新聞及相關連結



URL: http://www.apex-intl.com.tw/news.php?index_m_id=7

A photograph of a large, ornate golden temple complex at night. The temple features multiple tiered spires and intricate carvings, all illuminated with a warm golden light. The sky is dark blue with some clouds. The text "Thank You" is overlaid in the center in a white, sans-serif font.

Thank You